



**STMA ARENA BOARD AGENDA  
MONDAY, MARCH 9, 2015  
ALBERTVILLE CITY HALL  
6:00 PM**

- 1. CALL TO ORDER – ROLL CALL**
- 2. ADOPT AGENDA**
- 3. APPROVAL OF THE MINUTES OF FEBRUARY 9, 2015** (pgs 1-3)
- 4. FINANCE REPORTS**
  - a) Approve the February list of claims as presented in the amount of \$15,439.27 and February report (pgs 4-7)
- 5. ARENA MANAGER**
  - a) Monthly report (pgs 8-9)
- 6. NEW BUSINESS**
- 7. OLD BUSINESS**
  - a) Discussion 2015 Preliminary Budget (pg 10)
- 8. YOUTH HOCKEY ASSOCIATION**
- 9. ADJOURN**

# ST. MICHAEL-ALBERTVILLE ICE ARENA BOARD MINUTES

February 9, 2015

6:00 p.m.

**Present:** Chairman Jeff Lindquist, Members Gayle Weber, Walter Hudson, Chris Schumm and Cody Gulick. Member John Vetsch was absent. Also present: STMA Ice Arena Manager Grant Fitch, City Administrator Adam Nafstad, Mark Erickson from MASC, and Steve Olson from MASC, Youth Hockey Association President Josh Opiola, St. Michael Administrator Steve Bot, Superintendent Behle, STMA Athletic Director Benson and a good representation of STMA community members. The meeting was called to order at 6:04 p.m. by Chairman Lindquist.

## Set Agenda

Chairman Lindquist recommended amending the agenda to move the presentation from item two to item four.

Members Schumm\Hudson **moved** to set the agenda as amended. All voted aye.

## Approval of Minutes

Members Schumm\Hudson **moved** to approve the minutes of the January 12, 2015 Board Meeting as presented. All voted aye.

## MASC & YHA Feasibility Presentation

Josh Opiola introduced the group that will be working on and presenting the feasibility study for the second sheet of ice. He stated that Chris Hanson and Roger Lucy have been working on this project and would be the future contacts for questions moving forward. Opiola introduced Steve Olson and Mark Erickson from the National Sports Center to present the findings on step one of the study.

Steve Olson is the Chief Operating Officer of the National Sports Center (NSC) in Blaine. Olson provided the Board with some history of the NSC, the Mighty Ducks program, and how these groups work with various athletic groups. They are part of the Minnesota Armature Sports Commission, and assist with multiple facilities that are built on a model of economic impact. Olson commended the STMA community for having an active Joint Powers Board in place for the Ice Arena and for being such a successful organization. Mr. Olson also noted that his group would assist the Ice Arena Board with the next steps of moving forward with a second sheet.

Mark Erickson from NSC Consulting presented the demand study to the Board, noting that the purpose of the study, or step one, is to verify that the demand is there for a second sheet. This is generally done by reviewing the use of prime-time ice hours, user groups of the ice time, and ice availability in the surrounding area. The study did confirm there is a demand for the second sheet of ice and noted that the Youth Hockey Association rented 443 hours of ice time at other arenas last season (2013-2014). After some discussion of the competitive ice arena facilities within a five to ten mile radius, the conclusion is that there is an excess demand for prime-time hours and that there is room for outside prime hours from other groups and unidentified users. It was also mentioned that the prime-time usages for surrounding rinks was close to 100% and that a second sheet would draw more prime-time use by the STMA Youth Hockey Association. Mr. Erickson stated the next step would be to identify all user groups, hours, and determine the feasibility.

Chairman Lindquist recognized Dr. Behle and Athletic Director Benson as being in attendance and noted that the report is in draft format and will need to be updated to reflect more of a flat growth model.

Member Gulick questioned the capacity of other area rinks during peak hours. Erickson stated there is an excess demand for prime-time hours during the season at the other rinks in the area.

Member Hudson noted that the report's conclusion referenced that overall success of operations depends on hours outside of the prime-time slots, and questioned if there were any indications that other users would contract for outside hours. Erickson stated, yes, and that he believes that there are markets for the shoulder season, but the users needed to be identified. Olson spoke of commitments by user groups to buy ice as part of the funding model needed prior to building a second sheet.

Chairman Lindquist inquired about governmental entities entering into contracts with informal organizations, such as youth athletic associations. Olson explained that an organization's financial position needs to be reviewed prior to entering into contracts. Olson stated that the connection between government entities and non-profit sports organizations are a good partnership but there has to be a written agreement. Adding a second sheet of ice adds capacity and opportunity.

Member Weber further inquired about entering into agreements with non-profits, and whether the agreements would be enforceable. Olson spoke of more success stories than failures. Olson also added that non-profit commitments can be backed by banks.

Member Hudson inquired as to how a twenty-year contract would factor in future rate increases. Olson stated that the contracts say the organization pays the going ice rate and/or included a rate accelerator. The Board also asked about corporate sponsors and additional programming. Olson stated that they would be willing to look into those. There was continued discussion on the topic, as well as, discussion about tournaments, figure skating, and more ice time for the girls, etc.

Nafstad inquired about step two of the study. Olson stated that first it needs to be agreed that a second sheet is needed. Second, the scope and price of the project needs to be determined. Then MASC would evaluate and analyze for operations to set the ice rate looking at the projections of revenues and expenses.

Arena Manager Fitch and High School coaches Johnson and Johnson spoke of the varsity and junior-varsity programs and how added ice opportunities would help their programs.

Members Weber\Schumm **moved** to authorize NSC consulting group to move into phase two of the assessment of need\desire for the second sheet of ice for the STMA Ice Arena. All voted aye.

### **Finance Reports**

Members Schumm\Hudson **moved** to approve the January list of claims totaling \$5,041.53 and the January Financial Report as presented. All voted aye.

### **Arena Manager's Report**

Fitch reported that there were only two games left this season and the High School helped by providing two sets of portable bleachers for seating. Also, there have been no major repairs.

Members Hudson\Schumm **moved** to approve the Ice Arena Manager's report as presented. All voted aye.

### **New Business**

Chairman Lindquist and the Board discussed on appointing the Chair for 2015. In the discussion, it has been the practice that the chair is switched annually and each entity takes their turn. It was mentioned that this year is St. Michael's turn.

Chairman Lindquist\Hudson **moved** to appoint Chris Schumm as the Chairman for the STMA Ice Arena Board for 2015. All voted aye.

Nafstad thanked Lindquist for his service as chairman for the past two years.

Nafstad presented the first draft of the 2015 preliminary budget noting the operating loss due to the gas bill increase with the new dehumidification system. In the past, the gas bill was \$8,000 annually for three small furnaces and now it has tripled. Nafstad mentioned he was working with Center Point Energy and the engineers to verify that budget number of \$24,000 for 2015. In addition, there is an increase for electric. Nafstad also noted that the budget is more aggressive on ice rental revenue. In April the Board needs to look at ice rate.

Chairman Schumm stated he would like to see the budget at the next meeting and adopt the budget in March. Staff was directed by the Board to bring the preliminary budget forward with the proposed rate adjustment, options on selling more ice time, looking at a prepaid arrangement for ice rental (with a minimum of two week cancelation policy), and verify the gas cost projection.

### **Adjourn**

Members Lindquist\Gulick **moved** to adjourn at approximately 7:40 p.m. All voted aye.

Attest:

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Tina Lannes, City Finance Director



STMA Ice Arena Preliminary Budget to Actual February 2015 (Cash Basis)

	2015 Proposed Budget (draft)	February 2015 Actual	2015 Actual YTD 2/28/15	% Annual
<b>Income</b>				
Ice Rental (currently includes Dec Acct. Rec. Collected	\$260,000.00	\$48,496.00	\$89,811.00	34.54%
Concessions	\$32,000.00	\$7,929.00	\$16,342.37	51.07%
Other Revenues (Advertising/LMC/Ins. Claims)	\$14,500.00	\$0.00	\$0.00	0.00%
Vending	\$1,000.00	\$50.00	\$50.00	5.00%
Open Skate/Hockey, etc.	\$6,500.00	\$301.00	\$816.00	12.55%
Interest	\$500.00	\$0.00	\$0.00	0.00%
Misc. Revenue	\$2,000.00	\$462.00	\$1,082.00	
<b>Total Income</b>	<b>\$316,500.00</b>	<b>\$57,238.00</b>	<b>\$108,101.37</b>	<b>34.16%</b>
<b>Expenses</b>				
Salaries, Wages, Taxes & Benefits	\$117,002.67	\$12,152.99	\$24,341.41	20.80%
Supplies (Office, Misc.)	\$1,500.00	\$229.75	\$229.75	15.32%
Supplies (Concession)	\$13,250.00	\$3,174.13	\$4,259.96	32.15%
Fuel, Misc.	\$1,800.00	\$252.98	\$252.98	14.05%
Professional Services	\$15,000.00	\$205.65	\$205.65	1.37%
Sales Tax	\$2,700.00	\$0.00	\$0.00	0.00%
Telephone	\$900.00	\$71.40	\$142.80	15.87%
Electric	\$70,000.00	\$5,417.62	\$5,445.57	7.78%
Gas	\$24,000.00	\$3,701.55	\$3,701.55	15.42%
Water	\$17,800.00	\$3,870.06	\$3,870.06	21.74%
Refuse	\$1,400.00	\$303.13	\$578.48	41.32%
Insurance	\$9,000.00	\$0.00	\$2,154.00	23.93%
Administration	\$11,920.61	\$1,986.76	\$1,986.76	16.67%
Misc.	\$725.00	\$239.64	\$284.98	39.31%
Repair Maintenance – Machinery	\$10,000.00	\$33.95	\$33.95	0.34%
Repair Maintenance – Building	\$27,500.00	\$784.36	\$1,458.61	5.30%
<b>Total Operating Expenses</b>	<b>\$324,498.28</b>	<b>\$32,423.97</b>	<b>\$48,946.51</b>	<b>15.08%</b>
<b>Net Income/Loss</b>	<b>(\$7,998.28)</b>	<b>\$24,814.03</b>	<b>\$59,154.86</b>	

# STMA ICE ARENA CASH BALANCES AND RECEIVABLES

## February 28, 2015

### Cash Balance Operations

Cash Balance 1/1/15 (Estimated)	\$ 90,617
Add Revenues (collected in 2015)	\$108,101
Less Expenses	\$ 48,947
<b>Cash Balance 2/28/15</b>	<b>\$149,772</b>
Cash for operations	\$149,772
Total Cash Balance 2/28/15	\$149,772

### Accounts Receivable (invoiced)

February 28, 2015 - \$1,490.88

### Cash Balance Dedicated Capital Improvement Fund

<b>Arena Owner Dedicated Cap. Imp. Fund</b>	
Beginning Balance 1/1/15	\$8,398
2015 contribution rec. by St. Michael	\$0
2015 contribution rec. by Albertville	\$0
2015 contribution rec. by STMA Schools	\$0
<b>Balance 2/28/15</b>	<b>\$8,398</b>

# STMA Ice Arena Vendor Check Detail Register

## CITY OF ALBERTVILLE

February 2015

**Check Amt    Invoice    Comment**

**10100 Premier Bank**

<b>Paid Chk# 003427E    2/2/2015    RANDYS ENVIRONMENTAL SERVICES</b>					
E 810-00000-384	Refuse/Garbage Disposal	\$303.13	STMAFeb15		STMA Arena Garbage
<b>Paid Chk# 003430E    2/2/2015    WATSON COMPANY</b>					
E 810-00000-252	Food/Concessions For Resale	\$1,025.32	847684		STMA Arena Concessions
<b>Paid Chk# 003441E    2/17/2015    FERRELLGAS</b>					
E 810-00000-212	Motor Fuels	\$135.49	1085577070		STMA Arena Propane
E 810-00000-212	Motor Fuels	\$117.49	1085817250		STMA Arena Propane
<b>Paid Chk# 003447E    2/17/2015    WATSON COMPANY</b>					
E 810-00000-252	Food/Concessions For Resale	\$346.55	848096		STMA Arena Concessions
E 810-00000-252	Food/Concessions For Resale	\$545.15	848322		STMA Arena Concessions
<b>Paid Chk# 003450E    2/17/2015    WRIGHT-HENNEPIN COOP ELECTRIC</b>					
E 810-00000-381	Electric Utilities	\$27.95	STMA MAR15		STMA Arena Fire Panel Monitor
<b>Paid Chk# 003451E    2/17/2015    ZEE MEDICAL SERVICE</b>					
E 810-00000-200	Office Supplies (GENERAL)	\$33.35	54097549		STMA Arena 1st Aid Kit Supplies
<b>Paid Chk# 034022    2/2/2015    ARAMARK UNIFORM SERVICES</b>					
E 810-00000-405	Repair/Maint - Buildings	\$14.25	629-8151704		STMA Arena Mats, Mop
<b>Paid Chk# 034025    2/2/2015    COCA COLA ENTERPRISES BOTTLING</b>					
E 810-00000-254	Soft Drinks/Mix For Resale	\$513.00	168194514		STMA Arena Soda, Water, Powerade
<b>Paid Chk# 034032    2/2/2015    METLIFE-GROUP BENEFITS</b>					
E 810-00000-130	Employer Paid Ins (GENERAL)	\$164.55	FEB2015		Emp Life, Dental Stdis
<b>Paid Chk# 034043    2/2/2015    SCR, INC - ST. CLOUD</b>					
E 810-00000-405	Repair/Maint - Buildings	\$660.00	293745		STMA Arena Monthly Refrig Equip Contract
<b>Paid Chk# 034049    2/5/2015    CARD SERVICES(ARENA)</b>					
E 810-00000-252	Food/Concessions For Resale	\$25.10	10308		STMA Arena Concessions
E 810-00000-252	Food/Concessions For Resale	\$14.90	11317		STMA Arena Concessions
E 810-00000-252	Food/Concessions For Resale	\$27.77	11708		STMA Arena Concessions
E 810-00000-252	Food/Concessions For Resale	\$8.58	12408		STMA Arena Concessions
E 810-00000-252	Food/Concessions For Resale	\$28.27	13108		STMA Arena Concessions
<b>Paid Chk# 034056    2/17/2015    ALS COFFEE</b>					
E 810-00000-252	Food/Concessions For Resale	\$268.45	116078		STMA Arena Concessions
<b>Paid Chk# 034058    2/17/2015    ARAMARK UNIFORM SERVICES</b>					
E 810-00000-405	Repair/Maint - Buildings	\$14.25	629-8160925		STMA Arena Mats, Mop
<b>Paid Chk# 034059    2/17/2015    BCBS OF MINNESOTA</b>					
E 810-00000-130	Employer Paid Ins (GENERAL)	\$752.75	CI261100MAR15		Emp Health Ins
<b>Paid Chk# 034062    2/17/2015    CENTERPOINT ENERGY</b>					
E 810-00000-383	Gas Utilities	\$3,701.55	53901310JAN15		STMA Arena 5898 Lachman Ave NE

Paid Chk# 034063	2/17/2015	<b>CHARTER COMMUNICATIONS</b>			
E 810-00000-321	Telephone		\$71.40	STMA FEB15	STMA Arena Phone
Paid Chk# 034064	2/17/2015	<b>COCA COLA ENTERPRISES BOTTLING</b>			
E 810-00000-254	Soft Drinks/Mix For Resale		\$371.04	178475312	STMA Arena Concessions
Paid Chk# 034065	2/17/2015	<b>DAN DEHMER LANDSCAPING INC</b>			
E 810-00000-300	Professional Svcs (GENERAL)		\$150.00	5305	STMA Arena Jan 2015 Snow Removal
Paid Chk# 034067	2/17/2015	<b>DJS TOTAL HOME CARE CTR-ARENA</b>			
E 810-00000-404	Repair/Maint - Machinery/Equip		\$41.94	81389	STMA Arena Wrench, Socket, Spark Plugs
E 810-00000-404	Repair/Maint - Machinery/Equip		(\$7.99)	81422	STMA Arena Return Socket
Paid Chk# 034071	2/17/2015	<b>JORSON &amp; CARLSON INC</b>			
E 810-00000-300	Professional Svcs (GENERAL)		\$55.65	394290	STMA Arena Ice Scraper Knives Sharpened
Paid Chk# 034080	2/17/2015	<b>ROYAL SUPPLY, LLC</b>			
E 810-00000-200	Office Supplies (GENERAL)		\$196.40	15999	STMA Arena Cleaning Product
Paid Chk# 034081	2/17/2015	<b>STEP SAVER INC</b>			
E 810-00000-405	Repair/Maint - Buildings		\$95.86	87345	STMA Arena bulk salt & resin cleaner
Paid Chk# 034092	2/24/2015	<b>FRANKLIN OUTDOOR ADVERTISING</b>			
E 810-00000-399	Miscellaneous		\$32.90	66755	STMA Arena 2x3' PVC Sign STMA&STMAYHA
Paid Chk# 034093	2/24/2015	<b>METLIFE-GROUP BENEFITS</b>			
E 810-00000-130	Employer Paid Ins (GENERAL)		\$164.55	MAR2015	Emp Life, Dental, Stdis
Paid Chk# 034094	2/24/2015	<b>MINNESOTA ICE ARENA MGRS ASSOC</b>			
E 810-00000-433	Dues and Subscriptions		\$150.00	3004	STMA Arena 2015 Annual Membership Dues
Paid Chk# 034095	2/24/2015	<b>XCEL ENERGY</b>			
E 810-00000-381	Electric Utilities		\$5,389.67	303459708	STMA Arena 5898 Lachman

**810 STMA ICE ARENA**

**\$15,439.27**





**MANAGER' GENERAL UPDATE**

**Date:** March 9th, 2015  
**To:** STMA Arena Board  
**From:** Grant Fitch, STMA Arena Manager

**ARENA RENTAL HOURS – FEBRUARY**

<u>Name</u>	<u>Prime-time</u>	<u>Off-peak</u>
Youth Hockey	175.25 hours	
Adult Hockey	8 hours	
High School Boys/Girls	28 hours	
Public Skating/OH	11.5 hours	
Private rentals	3 hours	
Learn to Skate	0 hours	
<hr/>		
Total hours	225.75 hours	

**Minnesota Hockey PWB Regional Tournament:** STMA YHA hosted the Tournament February 27 – March 1. The 13 games attracted about 800 spectators over the weekend.

**YH Knights To Remember Event:** Saturday March 21, 6:00 to Midnight

**Ice Arena Rate Survey 2015-16 Season:** See attached

# 2015 MIAMA Rate Survey

as of Jan. 13, 2015

(proposed)

<u>RINK NAME</u>	<u>2015 PRIME RATE</u>	<u>2015 NON PRIME RATE</u>	<u>2015 SUMMER</u>	<u>2016 PRIME</u>	<u>MANAGER EMAIL</u>
Mariucci Arena	\$ 240	\$ 240	\$ 240	\$ 250	<a href="mailto:florx003@umn.edu">florx003@umn.edu</a>
Ridder Arena	\$ 240	\$ 240	\$ 240	\$ 250	<a href="mailto:florx003@umn.edu">florx003@umn.edu</a>
Burnsville Ice Center	\$ 220	\$ 195	\$ 195	tbd	<a href="mailto:dean.mulso@ci.burnsville.mn.us">dean.mulso@ci.burnsville.mn.us</a>
Dakotah Sports and Fitness	\$ 220	\$ 220	\$ 220	tbd	
St. Thomas Academy	\$ 220	\$ 140	\$ 150	\$ 220	
Apple Valley	\$ 215	\$ 215	\$ 215	tbd	
Lakeville Ice Arena	\$ 215	\$ 215	\$ 160	tbd	
Farmington Ice Arena	\$ 210	\$ 210	\$ 210	tbd	
Hopkins Pavillion	\$ 205	\$ 145	NA	\$ 205	<a href="mailto:dolson@hopkinsmn.com">dolson@hopkinsmn.com</a>
Eagan Civic Center	\$ 205	\$ 140	\$ 140	\$ 210	<a href="mailto:mvaughan@cityofeagan.com">mvaughan@cityofeagan.com</a>
Blaine Super Rink	\$ 205	\$ 205	\$ 205	tbd	
Minnetonka Ice Arena	\$ 200	\$ 200	\$ 200	\$ 200	<a href="mailto:jheckmann@eminnetonka.com">jheckmann@eminnetonka.com</a>
Plymouth Ice Center	\$ 200	\$ 115	\$ 175	\$ 200	<a href="mailto:babel@plymouthmn.gov">babel@plymouthmn.gov</a>
Richfield Ice Arena	\$ 200	\$ 170		tbd	
Delano Ice Arena	\$ 200	\$ 200	\$ 200	tbd	
Champlin Arena	\$ 200	\$ 200	\$ 157	\$ 200	<a href="mailto:npowell@ci.champlin.mn.us">npowell@ci.champlin.mn.us</a>
Rosemount Community Center	\$ 195	\$ 125	\$ 125	\$ 205	<a href="mailto:jon.balvance@ci.rosemount.mn.us">jon.balvance@ci.rosemount.mn.us</a>
Princeton Ice Arena	\$ 195	\$ 195	\$ 195	tbd	
St. Michael Arena	\$ 190	\$ 155	\$ 145	\$ 195	<a href="mailto:gfitch2990@aol.com">gfitch2990@aol.com</a>
Elk River Arena	\$ 190	\$ 150	\$ 145	\$ 190	<a href="mailto:rczech@elkrivernm.gov">rczech@elkrivernm.gov</a>
Rogers Activity Center	\$ 190	\$ 145	\$ 145	\$ 195	<a href="mailto:mbauer@ci.rogers.mn.us">mbauer@ci.rogers.mn.us</a>
Maple Grove Ice Arena	\$ 190	\$ 155	\$ 155	tbd	<a href="mailto:fweber@maplegrovern.gov">fweber@maplegrovern.gov</a>
Moose Sherrit, Monticello	\$ 190	\$ 140	\$ 150	tbd	<a href="mailto:Scott.Fredrickson@monticello.k12.mn.us">Scott.Fredrickson@monticello.k12.mn.us</a>
Bloomington Ice Gardens	\$ 190	\$ 150	\$ 150	\$ 200	
Buffalo Civic Center	\$ 187	\$ 142	\$ 155	\$ 192	<a href="mailto:lee.ryan@ci.buffalo.mn.us">lee.ryan@ci.buffalo.mn.us</a>
Runestone Arena, Alexandria	\$ 171	\$ 156	na	tbd	<a href="mailto:arcc@rea-alp.com">arcc@rea-alp.com</a>
Municipal Athletic Complex	\$ 165	\$ 125	\$ 165	\$ 165	<a href="mailto:todd.bissett@ci.stcloud.mn.us">todd.bissett@ci.stcloud.mn.us</a>
Bernicks Arena, Sartell	\$ 165	\$ 165	\$ 165	tbd	
Sports Arena East, Sauk Rapids	\$ 165	\$ 130	\$ 95	\$ 170	<a href="mailto:sportsarenaeast@yahoo.com">sportsarenaeast@yahoo.com</a>
National Hockey Center	\$ 160	\$ 145	\$ 160	tbd	<a href="mailto:jmeierhofer@stcloudstate.edu">jmeierhofer@stcloudstate.edu</a>
Litchfield Ice Arena	\$ 155	\$ 120	na	\$ 160	<a href="mailto:chadd.benson@ci.litchfield.mn.us">chadd.benson@ci.litchfield.mn.us</a>
Shakopee Ice Arena	\$ 145	\$ 145	\$ 145	\$ 200	
Austin Ice Arena	\$ 143	\$ 120	na	tbd	
Willmar Civic Center	\$ 140	\$ 140	\$ 140	\$ 145	<a href="mailto:tciernia@willmarmn.gov">tciernia@willmarmn.gov</a>

	No Ice April-July	No Ice April-May	2015 Proposed Budget no rate increase	2015 Proposed Budget \$5 rate increase
	2014 Budget	2014 Actual 12/31/14 YTD		
Income				
Ice Rental	\$243,450.00	\$254,317.68	\$260,000.00	\$266,200.00
Lease	\$243,450.00	\$254,317.68	\$260,000.00	\$266,200.00
Rental	\$0.00			
Concessions	\$33,000.00	\$31,441.60	\$32,000.00	\$32,000.00
Other Revenues (Advertising/LMC/ins claims)	\$12,000.00	\$29,352.65	\$14,500.00	\$14,500.00
Vending	\$1,100.00	\$962.43	\$1,000.00	\$1,000.00
Open Skate/Hockey, etc	\$6,000.00	\$7,085.00	\$6,500.00	\$6,500.00
Interest	\$500.00	\$2,685.57	\$1,000.00	\$1,000.00
Misc Revenue	\$500.00	\$2,375.90	\$2,000.00	\$2,000.00
<b>Total Income</b>	<b>\$296,550.00</b>	<b>\$328,220.83</b>	<b>\$317,000.00</b>	<b>\$323,200.00</b>
Expenses				
Salaries, wages, taxes & Benefits	\$109,024.90	\$112,483.40	\$115,713.00	\$115,713.00
Supplies (Office, misc)	\$1,500.00	\$2,385.82	\$1,500.00	\$1,500.00
Supplies (Concession)	\$13,250.00	\$13,409.10	\$13,250.00	\$13,250.00
Fuel, Misc	\$2,400.00	\$1,829.04	\$1,800.00	\$1,800.00
Professional Services	\$15,000.00	\$16,528.86	\$15,000.00	\$15,000.00
Sales Tax	\$3,200.00	\$2,695.70	\$2,700.00	\$2,700.00
Telephone	\$1,000.00	\$884.46	\$900.00	\$900.00
Electric	\$65,000.00	\$65,111.47	\$70,000.00	\$70,000.00
Gas	\$8,000.00	\$17,098.66	\$24,000.00	\$24,000.00
Water	\$17,500.00	\$17,758.46	\$17,800.00	\$17,800.00
Refuse	\$1,300.00	\$1,371.94	\$1,400.00	\$1,400.00
Insurance	\$9,000.00	\$8,690.00	\$9,000.00	\$9,000.00
Administration	\$11,686.87	\$11,686.87	\$11,920.61	\$11,920.61
Misc.	\$525.00	\$706.88	\$725.00	\$725.00
Repair Maintenance – Machinery	\$10,000.00	\$4,325.54	\$10,000.00	\$10,000.00
Repair Maintenance – Building	\$27,500.00	\$31,275.19	\$27,500.00	\$27,500.00
<b>Total Operating Expenses</b>	<b>\$295,886.77</b>	<b>\$308,241.39</b>	<b>\$323,208.61</b>	<b>\$323,208.61</b>
<b>Net Income/Loss</b>	<b>\$663.23</b>	<b>\$19,979.44</b>	<b>(\$6,208.61)</b>	<b>(\$8.61)</b>